



POST SHOW REPORT

JUNE 11-13, 2024 | TORONTO CONGRESS CENTRE



FABTECH

Canada's Largest Metal Forming,
Fabricating, Welding and Finishing Event

EVENT
PARTNERS



FMA™

sme

PMA



STRATEGIC PARTNERS

CANADIAN
**Fabricating
& Welding**

CM
& E
CANADIAN
MANUFACTURERS
& EXPORTERS

CTMA



cwbgroup

fabtechcanada.com



“ FABTECH Canada was a fantastic opportunity to showcase our products and solutions. The attendee traffic was steady throughout the show, and we generated an impressive number of high-quality leads.”

- Tobias Kuehnle, TRUMPF Canada Inc

FINAL STATS

Total Attendance: **6,946**

Attending Companies: **2,000+**

Exhibitors: **274**

Square Footage: **88,450**

Total Lead Count: **18,865**

86% of the audience comes from hard-to-reach small and medium sized manufacturers.

62% of attendees were first time visitors in 2024. These are new leads for you.

39% of attendees had budgets that exceeded \$200,000 and came ready to invest in new technology.

AUDIENCE PROFILE

JOB FUNCTION

Owner, Company Management/ Corporate Executive.....	24%
Manufacturing Engineering, Design Engineer	18%
Sales & Marketing	16%
Manufacturing Production.....	11%
Other Job Functions.....	10%
Foreman/Leader/Supervisor.....	7%
Product Design and R&D.....	4%
Welder/Machine Operator.....	4%
Purchasing	3%
Distributor.....	2%

COMPANY SIZE (# of employees)

Less than 20.....	40%
20 - 49	20%
50 - 99	14%
100 - 249.....	12%
250 - 499	6%
500 - 999	3%
1,000 or more.....	5%

Source for all Audience Statistics: 2024 Registration Data.

TOP 10 INDUSTRIES

- Aerospace
- Agriculture
- Automotive
- Construction
- Energy
- Heavy Equipment
- Mining/Utilities/
Power Generation
- Military/Defense
- Oil & Gas
- Other
Transportation

TOP ATTENDING COMPANIES

ABC Technologies	Doepker Industries	Kirchhoff Automotive	Pratt & Whitney Canada Inc.
Active Dynamics Group	Eaton	Kubota Materials Canada	Rousseau Metal Inc.
AMS Automated Manufacturing Systems Inc.	Engineered Air	L3Harris	S & C Electric Canada Ltd.
ArcelorMittal Dofasco	F&F Industrial Solutions	Liburdi Dimetrics	Safety Power Inc.
Armstrong Fluid Technology	Facca Inc.	Linamar	Samuel, Son & Co.
Atlas Copco	Feature Walters	Linear Automation	Shape Process Automation
Black & McDonald	fischer Canada Stainless Steel	Magellan Aerospace	Siemens Canada Limited
Blue Giant Equipment Corp.	Ford Motor Company	Mississauga	Split-Fire
Bluestreak Equipment	Formet Industries	Magna International	Stirling Marathon Limited
Canada Perforating	Garaga Doors	Mancor Industries	Teknion
Canam Group	Gincor Trailer Werx	Mark Deren Custom Metal Design	Thermofin
Canarm Ltd.	Google	Martinrea International	Tigercat Industries
Cargowall	Hammond Manufacturing	Matcor Metal Fabrication	Tripair Inc.
Curtiss Wright	Harris Stolper International	Mintgrade Inc.	Viscor Inc.
Daltec Process Fans	Honda of Canada Mfg.	Modern Niagara	Walinga Inc.
Dana Canada Inc.	Janco Steel Limited	Nett Technologies Inc.	Walters Inc.
DBG Canada Limited	Jaylor Fabricating	Ontario Power Generation	Weir Esco
Digital Shovel	Kawartha Metals	Pacline Corp.	Welded Tube of Canada
	Kel-Gor	Parker Hannifin Canada	Westbrook Trailers

ATTENDANCE BY REGION

Attendees came from across Canada including:

- Alberta
- British Columbia
- Manitoba
- New Brunswick
- Nova Scotia
- Ontario
- Quebec
- Saskatchewan

359 attendees came from provinces outside of Ontario.

5% of attendees came from the United States.



“FABTECH Canada 2024 was a great platform for us to showcase our latest technologies and connect with decision-makers from across the industry. We generated many high-quality leads, and it was a highly successful event.

- Shota Hamamoto
MC Machinery Systems Canada

TECHNOLOGY INTEREST

(multiple response)

Automation.....	34%
Cutting	32%
Bending & Forming	31%
Lasers.....	31%
Welding Machines.....	31%
Arc Welding	28%
Robotics.....	26%
Assembly.....	23%
Material Handling	22%
Metal Suppliers	21%
Maintenance & Repair.....	20%
Press Brakes	19%
Fastening & Joining.....	19%
Finishing/Paint & Powder Coating	18%
Welding Consumables	18%
Tooling.....	18%
Additive Manufacturing	16%
Punching	15%
Tool & Die	15%
Tube & Pipe Fabricating	14%
Plate & Structural Fabricating	13%
Inspection & Testing.....	15%
Waterjet	12%
Safety & Environmental	12%
Saws	12%
Resistance Welding.....	11%
Finishing/Plating	10%
Software, Machine Controls	10%
Stamping	10%
Brazing & Soldering	8%
Coil Processing.....	8%
Tube & Pipe Producing	8%
Gases & Gas Equipment	5%



BUYING POWER

79% of FABTECH attendees influence or approve equipment purchase decisions. This means you're having quality conversations with evaluators, recommenders, specifiers and final decision makers.

ROLE IN BUYING

49%

Evaluate/
Recommend

25%

Approve
Purchases

5%

Specify
Suppliers

BUDGET

Up to \$50,000	40%
\$50,001 - \$200,000	21%
\$200,001 - \$500,000	13%
\$500,001 - \$1,000,000	11%
\$1,000,001 - \$5,000,000	11%
Over \$5,000,000	4%